

January 22nd, 2019

"Your Partner in Ag with Honesty, Integrity, and Teamwork"

Employee Safety & Hazard Recognition Curtis Stahel: Safety Director

Ag Partners employees have been actively engaged in training the last several weeks, taking advantage of the wet weather that has kept them out of the fields. Employees perform a variety of tasks on a weekly basis, each one presenting a unique set of hazards that must be accessed with risk. New hire and annual refresher training is one way our company introduces and keeps employees apprised of the hazards they may encounter while at work, and the procedures in place to complete the task safely. The topics include emergency action procedures, lockout tag out, bin entry and confined space entry, anhydrous ammonia safety, chemical safety, safe driving, and specialized equipment such as forklifts and skid loaders, among others as well.

A few weeks ago employees needed to enter a bin from the top to address a grain quality issue. Training was put into action when location management discovered out of condition grain in a bin caused by moisture. Employees used specialized equipment to safely enter and remove the area of grain affected. During these types of critical operations, employees are reminded that "someone expects you home tonight" and that safety must always be on everyone's mind!

Grain Market Update Lincoln Hillyer: VP of Grain

Grain markets continue to trade with little direction. Trade talks seem to change every day based on the latest headline. South American soybean harvest has commenced but there are still many doubts what the hot, dry weather has done to production. Additionally, with the government shutdown, we wait for the USDA to release the January crop reports and export sales reports.

Having said all this, there have still been some opportunities to sell both old and new crop. While we continue to experience a well-supplied market, do not expect big rallies anytime soon. Any small rally should be viewed as a chance to lay off a portion of your production. While markets always have the chance to move higher, having some sold at good prices does provide some peace of mind.

If you have any questions about different strategies to look at, give us a call. As I have stated before, target offers are a great way to sell in an upward moving market. We have many other contracts to offer as well. Have a great week. Stay safe and warm!

Training Updates for New Dicamba Products Martin Holthaus: Crop Protection Manager

Similar to last year's requirements, if you plan to spray one of the Dicamba products labeled for post application in soybeans, you will have to attend a training event to become certified. Even if you were certified for 2018, you will need to be re-certified for 2019. The three products that currently are labeled for this training include **Xtendimax**, **Engenia**, and **FexApan**. There are currently some training events happening now that are being put on by **Bayer** (makers of Xtendimax), and **BASF** will have a few meetings at a later time as well. I would encourage you to follow our Ag Partners Coop website and Facebook page under the name **Ag Partners Cooperative**, for updates on these training events. There is also possibility of an online training, which could be offered at a later time as well, but nothing has been solidified yet...

Employees at the Belvue location put their safety skills into practice as they addressed a grain quality issue.



Certification is issued on a state-by-state basis, so if you spray in at least 2 different states, you may have to attend 2 different training events. The way it sits today is that Kansas will accept a certificate from any other state. Nebraska requires there to be a separate video shown at their training events.

***Please note:** Bayer sponsored training will have this video, so you can check off both Kansas and Nebraska at the same time. Missouri does not accept a certificate from any other state, so if you spray in Missouri, you will need to attend a training event within the state of Missouri.

Label changes for 2019 will include the following:

- **Only Certified Applicators may apply Dicamba over the top (those working under the supervision of a certified applicator may no longer make applications)**
- **Limits to over-the-top application of Dicamba up to 45 days after planting in soybeans**
- **Applications will only be allowed from 1 hour after sunrise to 2 hours before sunset**

Click here to view GRAIN BIDS!

Ag Partners Cooperative Inc. | 201 N. 6th St. Seneca, KS 66538 | (785) 336-6153

Click here to check out our website!



Visit our social media sites:

