

Ag PARTNERS NEWSLETTER

February 5th, 2019

February Energy Update Eric Osterhaus: VP of Energy

As we transition into February following the rush of the winter holidays, we hope you started the month on a better note than January ended, after the various cold and wet weather conditions. As a reminder, warmer temperatures are just over the horizon. Speaking of changes in season, it is still a decent time to contract gallons for both the Spring/Summer and Fall contract periods. I urge you to reach out and learn more about our contracting programs to see what we can do to help maximize your profits. Additionally, if you are not a big user of fuels, right now would be a perfect time to fill your barrels. We hit low prices following Christmas, and fuel markets should remain lower through the middle of January into the present time.

During the month of February, we are offering a set of several specials on lubricants. **HTB Qwiklift, 10W-30 and 15W-40** are all being offered at \$0.50 off per gallon on bulk deliveries. In addition to this discount, for every 125 gallons of qualifying bulk oil deliveries, you will earn a \$50 Visa gift card! Our third offer includes a \$99 credit on our Total Protection Plan Warranties for qualifying new and used farm equipment. I highly encourage you to take advantage of these specials throughout February. For further information, please contact Kyle Hiltibrand at 785-294-0465, Tyler Hiltibrand at 785-294-0770 or myself, Eric Osterhaus at 785-294-2722.

One last thing I would like to mention to our customers, is our recent hiring of another Certified Energy Specialist. This now gives us two very competent specialists with the knowledge to help create solutions to your energy needs, whether it be on the farm or in your commercial business. Tyler Hiltibrand started at the end of November. Since then, he has been and will be primarily focused on our eastern territories. Kyle Hiltibrand has been with us for about 4 years now, and he is primarily focused on our western and southern territories. Feel free to give these guys a call anytime to discuss fuel, propane, lubricants, grease and DEF products.

**A REWARDING INVESTMENT.
POWERED LOCALLY.**



Earn a \$50 Visa® gift card for every 125 gallons of high-quality Cenex® oils, hydraulic fluids, gear lubes and greases you buy between November 1, 2018, and February 28, 2019. See us for details, and ask about the Cenex Total Protection Plan® for up to 10 years/10,000 hours of coverage. Stop in today to earn gift cards.

Through the end of February!
50 cents off on HTB, 15W-40, and 10W-30
\$99 off the TPP Warranty on qualifying equipment.



Grain Market Update Lincoln Hillyer: VP of Grain

Grains continue to struggle in finding direction, however, now that the government is back open we are beginning to see some data. While most of it is dated and will take awhile to get caught back up, many are looking to Friday as we will see the USDA's Supply and Demand numbers, a report that was skipped in January. This report will show the final yield for the 2018 crop. It will also be interesting to see what it says on the demand side of things, mainly focused toward ethanol and exports.

Ag Partners is pulling grain right now from many of our locations. We started picking up the Wamego pile last week and plan on moving to Powhattan to pick up the pile there shortly after. Many of our beans are moving to Ag St. Joe, a great partner for your cooperative.

One tool that Ag Partners Coop offers is called the **Offer Management Center**. This service is an app that can be downloaded on either iPhone or Android devices. You can use this app to view cash bids, as well as offer bushels with specific details. It is a great tool that allows you to do business on certain things, even during non-business hours. Give the grain department a call if you have questions about the app, or for more details.

Interested in joining our team?

WE'RE HIRING

Ag Partners Cooperative is currently accepting applications for the following positions:

- Warehouse Attendant
- Custom Applicator
- Seasonal Help

Must have or be able to obtain and maintain a CDL with Hazmat, air brake and tanker endorsements with a safe driving record. Pre-employment drug screen & functional employment test required.

Benefit Package includes: Health Insurance, 401(k), Defined Benefits Coop Retirement Plan, Uniform Program, Paid Time Off, and Paid Holidays.

Visit our website to obtain an application www.agpartnerscoop.com
Candidates may send their resume or application to laceyd@agpartnerscoop.com or mail to:

Ag Partners Coop
PO Box 204
Seneca, KS 66538

Equal Opportunity Employer

Click here to view Grain Bids!

Click here to check out our website!

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