



"Accessing Innovation"

iView

Have you heard about iView? You ask what is iView?

Do you know what your current grain positions is? With iView you have the answer at your fingertips to verify not only your grain tickets, but the invoice account activity for chemical, seed and application fees applied to your account at Ag Partners.

Ag Partners offers online access to our customers to access grain positions, contracts, settlements and tickets on the grain side and invoice and prepay balance activity on the accounting side.

Grain customers can view their contracts and settlements along with their daily tickets as soon as they are downloaded into our software system. Along with this, customers can also view their invoice accounts. This allows them to view invoices both, current and past, as well as payments and/or prepayment information related to those invoices and where the remaining status is.

If you're interested in the iView access or have additional questions, please contact Cathy Gutshall at 785-742-2196 in order to get set up as soon as possible, so you can start keeping up to date with your personal online access.

****Please be assured there is no sensitive or personal information on your iView account. ****

Grain Market Update: Lincoln Hillyer

Grains have produced a decent week as soybeans have recovered around half its losses from last week and corn continues to impress with a slow march higher.

The USDA released it's February S&D's Thursday and the trade did not react as many thought it would given the numbers. Corn carryout saw a reduction of 125 million bushels, but futures struggled to cash in on the news, basically ending unchanged. The decrease was mainly driven by an increase in export demand. Many expected an increase in ethanol demand as well but it was left unchanged. Although there was more of a decrease in carryout than many expected, the end result is we still have plenty of corn (2.352 billion bushels). However, we have been experiencing a slow, steady rally which should be looked at favorably.

On the soybean side, an increase in carryout was expected and it was verified. The USDA sliced 60 million bushels off of export demand, ballooning the carryout to 530 million bushels. Domestic crush was left unchanged, which surprised some as crush margins have been favorable. These numbers on their own would make you think the trade would be lower; however, meal futures rallied based on the thought the current dryness in Argentina will hurt their meal exports. That business will potentially come to the US. Hopefully, this is the case as soybeans need all the help they can get.

I talk about it constantly but using target orders is a good strategy. The ones who have been

using them lately have been rewarded by capturing quick spikes in the market, with a good portion of those happening during the overnight sessions. These can be entered by either calling in or using the Ag Partners Offer Management App. Give us a call to inquire about it.

R7 Grower Access

Now is the time to start getting enrolled for R7 Grower Access. Last year we sent out individual reports every other week for the Field Monitoring Tool. R7 will now automatically send you an email alert when your fields' trend status changes. This will give you an up to date look at your fields and alert you to any potential issues earlier on in the growing season. We received positive feedback about these updates last summer from our growers, and look forward to working with you in the future to stay on top of your field's conditions. To receive these updates, you need to get signed up for grower access, contact your Ag Partners agronomist to get this taken care of!



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